

Collaborative Leadership: Building Relationships that Get Results



Program Overview

Have you ever considered how effective leaders get extraordinary things done in teams, organizations, communities, and nations? These leaders build trusting relationships with employees, team members, clients, customers, and stakeholders.

With the help of some unique teaching assistants, **horses**, you will gain important insights about what it takes to motivate, influence, and lead people. Horses are highly sensitive. Because they respond primarily to body language and emotional tone, they provide honest, immediate, and unedited feedback about your leadership tendencies and style.

Working with horses can also demonstrate the situational nature of effective leadership. Push, pull, or guide; lead or follow - which do you do in what situations?

Through this session, you will learn to assess the needs of those you lead and select leadership actions that are suited to the situation and individuals involved.

Program Objectives

You will be able to:

- Describe how your feelings, body language, thoughts, and actions impact those you lead.
- Explain ways to quickly tune in to individuals and groups and respond effectively.
- List ways to gain quick access to creativity, ideas, and effective responses.
- Describe how being more authentic and congruent can increase others' trust in you as a leader.
- Explain how tuning into yourself and others can bring about timely and appropriate action.